



Industry Training Consultants
real estate training specialists

SINGLE UNITS COURSE



ENROL TODAY

ITC.NSW.EDU.AU OR 02 4001 0128

WHY STUDY WITH US?

Industry Training Consultants is a Registered Training Organisation (RTO#45537) offering nationally recognised training to the property agents sector in New South Wales. ITC provides more than your typical training services. We act as a consultant and advisor to many real estate agencies throughout the state and can assist in the design, development and implementation of compliance systems.

As an organisation, we believe in building a lasting business relationship by earning our clients praise and respect. We do this by providing tailored solutions to meet both organisation and individual needs, and exceptional ongoing service and support to our clients.

We understand that remaining available to our clients is of the highest priority. We are here to answer your questions in relation to our nationally accredited training programs, offer assistance and advice and have an open door policy on our business operations.



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If you work as a property agent, you can purchase single units for accreditation purposes, or to improve your level of competence in selling, marketing, leasing and managing real estate.

The single units form part of the CPP41419 Certificate IV in Real Estate Practice Qualification.

See the list of the single units to choose from below.

- CPPREP4101 Appraise property for sale or lease
- CPPREP4102 Market property
- CPPREP4103 Establish vendor relationships
- CPPREP4104 Establish buyer relationships
- CPPREP4105 Sell property
- CPPREP4121 Establish landlord relationships
- CPPREP4122 Manage tenant relationships
- CPPREP4123 Manage tenancy
- CPPREP4124 End tenancy
- CPPREP4125 Transact in trust accounts
- CPPREP4171 Represent buyer in sales process
- CPPREP4231 Manage commercial property maintenance
- CPPREP4503 Present at hearings in real estate

Study Options

CORRESPONDENCE - SELF PACED LEARNING \$200.00 AUD (PER UNIT)

The cost of postage and packaging is on the onus of the participant.



**NATIONALLY RECOGNISED
TRAINING**



OTHER IMPORTANT INFORMATION TO CONSIDER

Licence or certificate of registration holders who have:

- applied and received a licence or certificate of registration or,
- restored or reactivated a licence or certificate of registration that has been expired since the commencement of the allocated CPD period,

are not required to undertake CPD if that licence or certificate of registration commenced less than 90 days or within 3 months of the expiry of the allocated CPD period (ie 22 December to 22 March).

This exemption is applied automatically, holders are not required to apply for the exemption.

Note: This exemption does not apply to a licence or certificate of registration that is recommenced following a period of suspension or cancellation where a condition has been applied under the Act requiring the holder to complete specified CPD.

A certificate of registration commences within 9 months of expiry of the CPD period:

Are still required to complete a minimum of one unit of competency from that year, from a valid Certificate IV qualification that is required for the issues of a Class 2 Agent licence.

A licence commences within 9 months of the expiry of the CPD period;

Are still required to complete both the compulsory topics and elective topics for the current CPD period.